

POOJA PANDEY – M. Tech (2nd Year)
 A305, Mother Teresa Hostel, IIT Kharagpur-721302
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 Date of Birth: 25 Aug, 89



PROFESSIONAL EXPERIENCE (24 MONTHS)

Organization	Tractors and farm Equipment limited (TAFE)	Duration	24 months
Designation	Executive- Dealer Development	Key Role	Working Capital Management; Key Dealer Development
Responsibilities and Achievements: <ul style="list-style-type: none"> ◆ Worked for promoting dealers excellence by benchmarking the best practiced systems and processes for the Key Dealers and ensuring its implementation. ◆ Working Capital management for channel partners to ensure the fund availability in the system. ◆ Auditing the Dealerships to ensure system and processes to be followed as per the norms. ◆ Quarterly analysing the Goal Sheets of Sales and Marketing team. ◆ Winner for Online Quiz held on Quality Month. 			

ACADEMIC PROFILE

Degree	Institute / School	Board	Year	Results
Mtech 1 st Year	Agricultural and Food Engineering, Kharagpur	IIT Kharagpur	2013	8.74
B.Tech	College of Technology, Pantnagar	GBPUA&T, Pantnagar	2011	7.668
HSC	Government Girls Inter College, Haldwani	Uttarakhand	2006	77%
SSC	Government Girls Inter College, Haldwani	Uttarakhand	2004	75.67%

KEY PROJECTS

◆ **Project** on “Evaluation of Box type solar cooker with its tracking stand” as alternative sources of energy are gaining an increasingly important position in modern world where depletion of fossil fuels and environmental pollution have emerged as major concerns. So solar cooker can be immense use for small scale home use also.

◆ **Project** - working on “Development of rapid methods for quality & safety assessment of stored grains” using FT-NIR and E-Nose.
 The grain industry is in need of an automated, economical and rapid means of grain quality estimation. Various techniques have demonstrated the potential to measure most of the grain quality attributes in real time and have been proven to be fast, reliable, accurate, and economical. The techniques employed in our study are FTNIR and E-Nose for qualitative and quantitative measurements of food grains.

ACTIVITIES

Extra-Curricular Activities

- ◆ Participated in Colosseum'09 the All India Inter Collegiate Technical Festival of College of Technology, Pantnagar.
- ◆ Member of event organizing committee in TAFE.

Co-Curricular Activities

- ◆ Presented paper on "Nano Technology on food Processing" during event Nirmaan'09.
- ◆ Done Training from Centre farm machinery training and Testing Institute, Budni on working principles of Tractor.
- ◆ Done Franklin Covey training on "The 7 Habits of highly effective people".